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**LONGINUS ONYEGBUNA MADOJEMU AGU**

**CAREER OBJECTIVE**

To enhance my professional knowledge and skills in the practice of pharmacy and to develop young professionals.

**WORK EXPERIENCE**

**Superintendent Pharmacist April 2016 to November 2019**

**Phoenix Specialities Nig Ltd**

**Km 25/26 Owerri/Onitsha Road**

**Awo-Omamma**

* Drugs (Tablets, Syrups, Capsules and Beta Lactam) manufacturing

**Job Description:**

* Ensure all activities are performed in accordance to cGMP and relevant regulatory requirement.
* Direct management of premises registration with relevant regulatory agencies’ to ensure full compliance to business goals and objectives.
* Direct management on product registration and renewal with NAFDAC to ensure unhindered business continuity.
* Manage the generation, control and archiving of all registration document like dossiers to ensure robust referencing and retrieval.
* Actively partake in the development of all production records in order to ensure accuracy and reliability of product integrity.
* Adequate coordination to ensure complete compliance of factory to regulatory GMPs and safety requirements.
* Contribute to preparation of production budget in relation with finance control management.
* Direct and partake in management and tracking of cost saving initiatives.
* Develop and manage the Standard Operating Procedure system through improved documentation activities to ensure all key processes are adequately covered with relevant operational procedures.
* Effectively partake in the Qualifications, Validations and Calibrations programs of the production processes to ensure accuracy/reliability and assured high product quality/integrity.
* Develop periodic sectional report and reflect all relevant KPIs relating to regulatory compliances.
* Perform any other assignment that may be assigned from time to time by the Managing Director.

**Production Pharmacist Apr 2013 to Dec 2014**

**SeeBest Pharmaceutical Chemist Ltd**

Km 3 Nkpor-Umuoji Road

Nkpor, Onitsha

\*Drug manufacturing, Sales and Market

**Job Description:**

* Ensures that production is carried out as stipulated on Manufacturing Batch Records and seek approval for deviations from procedure.
* Ensures that all Good Manufacturing Practice and safety rules are followed at all times in accordance with standard operating procedures.
* Supervises the activities of all Foremen and Supervisors reporting to him or her.
* Ensures that machine breakdowns are attended to without delay.
* Responsible to eliminate the possibility of any cross contamination of raw materials during dispensing.
* Responsible for control, security and dispensing of all scheduled poisons and controlled drugs
* Ensures the use of clean overalls, gloves, goggles, masks and other head covers by dispensing and production staff and other protective equipments when hazardous materials are being dispensed.
* Perform any other duties as may be assigned by the Managing Director.

**Superintendent Pharmacist Jan 2010 to Dec 2013**

**Zimba Drugs, Ogba, Lagos**.

\* Drug wholesale, dispensing, hospital supply

manufactures representative

**Job Description:**

* Superintend over all activities of the company
* Dispensing of medicaments
* Developing new business
* Advice on drugs and uses to patients
* Responsible for overall company’s profitability
* Responsible for company’s registration with the regulatory agency – PCN
* Treatment of minor illness like malaria, fever, common cold, body ache, headache, etc and wounds.
* Referring of major cases to hospitals for adequate care and treatment.

**General Manager July 2005 – December 2009**

**Rico Pharmaceutical Industries Ltd**.

\* Indigenous Pham Manufacturing Company

\* Products – Tablets, Sugar coated tablets Syrups,

Powders for reconstitution

**Job Description:**

* Responsible for manufacturing pharmaceutical products (Tablets, powders, capsules liquid preparations)
* Responsible for overall company’s profitability
* Overall responsibility for coordinating the company’s management team
* Responsible for policy development and implementation.

**General Manager May 2004 – June 2005**

**Niche Pharmaceutical Ind. (Nig.) Ltd.**

\* Indigenous Pharmaceutical Manufacturing Company

\* Products – tablets, syrups, creams, capsules

**Job Description:**

* Responsible for developing company’s long term objectives
* Responsible for overall company’s profitability
* Overall responsibility for coordinating the company’s management team
* Responsible for policy development and implementation.

**Production/Marketing Executive Aug. 2003 – May 2004**

**Berewa Pharmaceuticals Ltd.**

\* Indigenous Pharmaceutical Manufacturing Company

\* Products – tablets

**Job Description:**

* Responsible for coordinating the overall functions in the areas of production, marketing and sales.
* Responsible for developing marketing plans and strategies for achieving company’s annual sales profit.
* Co-ordination of all company’s activities with external agencies – PCN, NAFDAC, and Advertisers
* Responsible for market research, advertising and brand development to ensure proper execution of company brief.

**Pharmaceutical Director/ Aug. 2001 – Mar. 2003**

**Superintendent Pharmacist**  **Ray-Kiram (Nigeria) Limited.**

\* Indian owned Pharmaceutical Manufacturing Company

\* Products – tablets, capsules, syrups

**Job Description:**

* Overall responsibility in the areas of quality control, production of ethical products, materials and engineering operations.
* Responsible for maintenance of all current good manufacturing processes and facilities needed for continued registration of the company by regulatory agencies – NAFDAC and PCN.
* Responsible for all regulatory functions as may be required by all regulatory agencies, viz – pharmacists council of Nigeria (PCN), National agency for Food and Drug Administration and Control (NAFDAC) and other International Agencies.

**Project/technical Director Jan. 1997 – Aug. 2001**

**Zimba Madojemu Ind. Ltd**

\* Indigenous Pharmaceutical Manufacturing Company

\* Products – tablets and syrups(Contract Manufacture)

**Job Description:**

* Responsible for conceptualizing, initiating and coordinating all new product formulation and development.
* Responsible for product quality improvement, maintenance of high quality standard for all products and overall efficient performance of the Division within specified budget.

**Production Manager Dec. 1995 – Dec. 1996**

**SKG Pharma Ltd.**

(formally Welcome Nig. Ltd)

\* Multinational Pharmaceutical Manufacturing Company

\* Products – tablets, powders and syrup

**Job Description:**

* Responsible for manufacturing ethical and proprietary pharmaceutical products (tablets, Powders, liquid,) within agreed cost, quality and set time parameters, effectively using the company’s resources of people, equipment and material.
* Responsible for planning, coordinating and control of production and engineering resources utilization at budgeted cost and adequate maintenance and efficient running of all production equipment/support services.

**Achievement:**

* Reformulated two existing products at lower cost.
* Reorganized and stream lined production operations with an increased machine up-time (100%) and waste reduction.
* Saved the Company 4millon dollars on uncompressible imported granules which I resolved.
* Reward 50% salary increase.

**Membership:**

* SKG – Pharma Ltd. Management Team
* Chairman SKG – Pharma Ltd. Plant Management Team
* Chairman SKG – Pharma Ltd. New Product Development Committee

**VARIED POSITIONS** **Sept. 1988 – Dec. 1995**

**Sterling Product Nig. Plc**

(Sterling Health)

\* Multinational Pharmaceutical Manufacturing Company

\* Products – Tablets, powders and syrup.

**Job Description:**

**As a product manager (Non-Analgesics) Jan 1994 – Dec. 1995**

* Responsible for formulating marketing plans and volume/profile objectives for assigned bands in accordance with agreed marketing strategy.
* Responsible for ensuring compliance with set strategy by sales force via quarterly Plan of Action (POA).
* Brands handled – Malariaquin, Izal and Philips Milk of Magnesia.

**Membership:**

* A member of Environment, Health and Safety (EHS) Committee of Stealing Health that reviews and sets safety standard and rules.

**As Production Manager Nov. 15, 1992 – Dec. 31, 1993**

* Responsible for manufacturing ethical and proprietary pharmaceutical products (Tablets, powders and syrup) within agreed costs, quality and set time parameters, effectively using the company’s resources of people equipment and materials.

**Membership:**

* A member of Sterling Health Plant Management Team

**As a Manufacturing Manager Aug. 28, 1990 – Nov. 14, 1992**

* To lead a number of production teams to produce products to an agreed specification and on time within the agreed financial budgets, effectively using people materials and equipment.

**Membership:**

* A member of Production Quality Cycle team
* Secretary of plant management quality cycle team

**As a Management Trainee Aug. 28, 1989 – Aug. 27, 1990**

* Responsible for manufacturing and dispensing functions

**Training Received**

* Quality control and assurance functions.
* Production planning and inventory control methods.
* Raw material sourcing and purchasing.
* Equipment maintenance/scheduling.
* Development/introduction of New products, validation of equipment and processes
* Product maintenance and problem shooting techniques

**As a Manufacturing Dispenser Sep. 15, 1988 – Aug. 1990**

* Responsible for keeping raw materials stock record and “poison disposal record.
* Supervising the dispensing of raw materials on time and in conformity with batch record specification for product manufacture.

**Pupil Pharmacist Sept. 1987 – Aug. 1988**

**Anambra State Health Management Board**

Park Lane General Hospital, G.R.A., Enugu.

\* Tertiary Hospital with 1000 Bed capacity

**Psychiatric Hospital, Enugu**

\* Specialist Hospital with 400 bed capacity

**Job Description**

* Dispensing medications to our patients as well as giving advice as well as patient counselling on drug use.
* Dispensing medicaments to in patients through ward nurses
* Giving ethical product advise to doctors when necessary
* Extemporaneous compounding for hospital use.

**EDUCATION**

|  |  |  |
| --- | --- | --- |
| 1984 – 1986 | Master in Business Administration (MBA) | University of Santo Tomas Philippine |
| May – Nov, ‘85 | Post Graduate Dip. Mgt. Consultancy | University of the Philippine |
| 1981 – 1984 | Master of Science Pharmaceutical Chemistry | University of the Philippine |
| 1977 – 1981 | Bachelor of Science in pharmacy | University of Santos Tomas |
| 1970 – 1971 | West African School Cert. Div II | College of the Immaculate Conception, Enugu, Nigeria |
| 1963 – 1967 | - | St. Pius X Secondary School Bodo Ogoni |

**PROFESSIONAL MEMBERSHIP**

* **MPSN** Member Pharmaceutical Society of Nigeria
* **AMNIM** Associate Member Nigeria Institute of Management
* **AMNI Prod. M..** Associate Member of Nigeria Institute of Production Mgt.
* **ASHP** American Society of Health – System Pharmacists

**PROFESSIONAL DEVELOPMENT COURSE**

* 2018 PCN – MCPD – Mandatory Continuing Professional Education Module XIII & XIV
* 2015 PCN – MCPD – Mandatory Continuing Professional Education Module X & XII
* 2012 PCN – MCPD – Mandatory Continuing Professional Education Module VII & IX
* 2009 PCN – MCPD – Mandatory Continuing Professional Education Module VIII
* 2008 PCN – MCPD – Mandatory Continuing Professional Education Module IV, V & VI
* 2004 NAFDAC – National Awareness Training Programme on Contamination

and Residues

* 2003 PCN – MCPD – Mandatory Continuing Professional Education Module II & III
* 2003 PCN – MCPD – Mandatory Continuing Professional Education Module I
* June 1996 Computer Appreciation Course – Microsoft Excel, Windows, Access
* May 1995 Atoms Brand Management Course (ABMC – 3)
* Feb. 1994 Tandem Marketing Training – Marketing Planning Process, Dubai UAE
* Feb. 1994 Computer Appreciation Course in Microsoft Windows
* Nov. 1994 Network Charting and Project Management
* Jan. 1993 Process Management
* Jan. 1993 Team Management and Interpersonal Skill
* May 1993 Performance Management and Monitoring System Workshop
* May 1993 Word Perfect, Intermediate Spread Sheet and D-Bane IV)
* Oct. 1991 Pharmaceutical Manufacturing Technology Training Donavan, Ireland.
* April 1991 Specialist in Management Course
* April 1991 Recruiting Interviewing Course
* May 1990 Industrial Safety and Accident Prevention Course.

**COMMUNITY / CHURCH ACTIVITIES**

**Supported** indigent families at Christmas from 2007 - 2014

**Sponsored** unknown Senior Seminarian from first year to ordination as a Priest (2009 – 2017)

**RESEARCH WORK**

Longinus O. M. Ago Composition of Volatiles of Locality Grown Cultivars of Alliums cape. (FAM. Liliaceous) and their oral hypoglycaemic action. MS Thesis University of the Philippines. 1984.

Laksan Das Wanniatchi, Longinus O. M. Agu and Hosne are Begum:

Project Feasibility Report on the Manufacturing of Machete for Sugar-Cane Planters Cooperative, University of the Philippines, Institute of Small-Scale Industry, 1985.

Longinus O. M. Agu and Padma M.K.K. Pathirana. Integrated Plant Survey, Dora B. Reyes International Garment Factory. University of the Philippines, Institute of Small-Scale Industry. 1985.

Longinus O. M. Agu Management Consultancy Practice Report on Dora B. Reyes International Garment Factory. University of the Philippines, Institute of Small- Scale Industries. 1985

Longinus O. M. Agu A study of Pharmacy Managers in Selected Metro Manila Hospitals, MBA Thesis, Graduate School, University of Santo Tomas, Manila Philippines. 1986.

**HOBBIES**

Soccer, swimming, photography, reading and travelling.